

## **MELILLO**CONSULTING

**Envision Your IT** 



As your business grows, so does the volume and complexity of your software and service contracts, making it harder to stay on top of critical renewal and termination dates. And if you've ever missed a contract deadline, you know all too well the pain of having to pay a service fee that could have been avoided.

Beyond missing deadlines and paying unnecessary service fees, manually tracking contracts with different dates and terms is overwhelming to your staff, prone to human error, and eats up resources that could be spent elsewhere—all of which translates to more money out the window. Fortunately, there is a simpler, less costly path forward.

At Melillo, we offer specialized renewal management software and support to help you automate notifications, modernize the renewal process, and save up to 15% in missed renewal dates. Our Support-Trax advanced asset and contract management tool supports a highly streamlined approach to licensing renewals, so you can:

- Access critical information in real-time: View upcoming software and hardware renewals, license usage, and more in real-time in an easy-to-access user portal
- Streamline management of licenses: View, analyze, and make changes to your licenses as needed to support a more cost-effective and simpler approach to license management
- Save money: Get 30-, 60-, or 90-days advanced notice of your renewals and avoid costly Return to Service (RTS) fees
- Effortlessly manage the details: Drill down into each contract to access things like serial numbers, contract start and end dates, and assets listed on each contract and easily manage users, locations and more
- Reallocate resources: By eliminating the time-consuming manual processes
  that plague your staff, you can reallocate your resources to other business critical
  activities that support business growth

Plus, with a 30+ year history helping businesses thrive with technology, we are always one step ahead, offering proactive alerts and live support to ensure you are managing your renewals efficiently and getting the most out of your licenses.

For more information about how Melillo can simplify your contract renewals process, keep you up to date on all renewals, and save you money with Support-Trax, contact us <u>here.</u>

## At A Glance

Since 1988, Melillo has been helping organizations create and execute digital IT business acceleration strategies that lower costs, boost ROI, minimize risk, and ensure compliance.







