



PARTNERS

CONSUMPTION-BASED STORAGE ON YOUR TERMS

As data becomes more ubiquitous, businesses struggle to manage and control their storage capacity, unsure of how much they will need a year or two down the road. In fact, recent research revealed that on average, enterprises overprovision their storage by 45%.¹ And while the public cloud offers the flexibility of a pay-per-use model, roughly 70% of apps and data still reside on-premises, due to security, performance, and data sovereignty concerns.

With HPE GreenLake from Melillo, you get a storage solution that delivers a cloud-like consumption model on-premises, with 100% storage availability—so you can scale on demand without losing control over your data

Built on an intelligent data platform to support an as-a-service model, HPE GreenLake delivers:

- **Faster time to value:** With more modular and streamlined storage solutions that are ready when you need them, you can evolve ahead of customer needs
- **Cloud-like pay-per-use flexibility:** A flexible, pay-per-use model that reduces TCO, eliminates up-front costs, and delivers complete visibility over storage usage and costs
- **Cloud benefits on-premises:** Enjoy on-premises storage that lets you maintain complete control over compliance, performance, and security with the benefits of the public cloud
- **Scalability:** With storage capacity that is automatically provisioned ahead of demand, you can scale up or down as needed
- **Simplified IT for better resource management:** With a simplified IT experience, your resources will spend less time managing storage complexities and more time focused on activities that add business value

A Flexible, Economical Way to Consume Storage

By combining the flexibility and economics of cloud with the security and control of an on-premises solution, Melillo will help you improve the efficiency and total cost of your storage solution without compromising stability or security in your environment.

At A Glance

Since 1988, Melillo has been helping organizations power their business through technology. We offer a full range of complete IT solutions that address customers' on-premises, hybrid, and cloud needs, with advanced expertise in infrastructure, development, security, and data management. Serving a range of industries, including healthcare, finance, insurance, manufacturing, and other organizations, Melillo helps customers create and execute digital business acceleration strategies that lower costs, boost ROI, minimize risk, and ensure compliance.

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