

FUELING A MODERN CLOUD BASED INFRASTRUCTURE WITH DELL APEX AND MELILLO



Despite its limitless potential, adopting a hybrid cloud model can prove disruptive to a business if it is not adequately implemented and managed. That begs the question: why are some businesses thriving in their hybrid cloud while others struggle to unlock any real value from it? The answer lies in a consistent hybrid cloud—one that delivers simplicity, security, and a common set of unified management tools across the entire hybrid cloud environment.

Streamline Data Protection, Drive Efficiency, and Accelerate Agility

At Melillo, we offer Dell APEX Hybrid Cloud, a customer-managed infrastructure that enables consistent and secure operations across your environments. With Dell APEX Hybrid Cloud, you get:

- An aaS scalable cloud infrastructure for compute, storage, and networking.
- A consistent operations framework, no matter where you run your workloads.
- Pay-as-you-go flexibility for significant cost savings.
- Enhanced security over the entire hybrid cloud environment.
- A seamless way to move workloads between clouds to accommodate shifts in demand.

Realize Measurable Business Benefits

Businesses that use Dell APEX Hybrid Cloud to simplify operations across clouds have been shown to:^{1,2}

- Reduce TCO cost up to 82–87% for cloud storage.
- 90% faster infrastructure deployment times.
- Up to 80% fewer business and operational issues through improved automation, consistent cross-cloud management, and AIOps-enabled optimization.

Get simplicity, agility, and control so you can focus on outcomes, not infrastructure, with Dell APEX Cloud Services from Melillo.

¹ <https://www.delltechnologies.com/asset/en-us/products/cloud/industry-market/esg-economic-validation-dell-apex-cloud-platforms.pdf>

² <https://www.delltechnologies.com/asset/en-hk/solutions/apex/industry-market/apex-storage-for-public-cloud-conceptual-total-cost-of-ownership-whitepaper.pdf>