

CONSUMPTION-BASED STORAGE ON YOUR TERMS



HPE

As data becomes more ubiquitous, businesses struggle to manage and control their storage capacity, unsure of how much they will need a year or two down the road. Recent studies show that 30% of cloud spend is wasted due to overprovisioned or idle resources, while nearly half of enterprise workloads still run on-premises, driven by security, performance, and data sovereignty requirements.¹

With HPE GreenLake from Melillo, you get a storage solution that delivers a cloud-like consumption model on-premises, with 100% storage availability—so you can scale on demand without losing control over your data.

Built on an intelligent data platform to support an as-a-service model, HPE Greenlake delivers:

- **Faster Time to Value:** With more modular and streamlined storage solutions that are ready when you need them, you can evolve ahead of customer needs.
- **Cloud-Like Pay-Per-Use Flexibility:** A flexible, pay-per-use model that reduces TCO, eliminates up-front costs, and delivers complete visibility over storage usage and costs.
- **Cloud Benefits On-Premises:** Enjoy on-premises storage that lets you maintain complete control over compliance, performance, and security with the benefits of the public cloud.
- **Scalability:** With storage capacity that is automatically provisioned ahead of demand, you can scale up or down as needed.
- **Simplified IT for Better Resource Management:** With a simplified IT experience, your resources will spend less time managing storage complexities and more time focused on activities that add business value.

A Flexible, Economical Way to Consume Storage

By combining the flexibility and economics of cloud with the security and control of an on-premises solution, Melillo will help you improve the efficiency and total cost of your storage solution without compromising stability or security in your environment.

1. <https://n2ws.com/blog/cloud-computing-statistics?>